

**WICHITA AREA ASSOCIATION OF REALTORS® , INC.**  
**MLS STATISTICS**  
**Report For December 2007**  
**as of 1/16/08**

**Residential**

	<u># of Residential Sales</u>				<u># of New Residential Listings</u>				
	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>		<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>
January	594	595	692	692 *	January	1,261	1,281	1,579	1,380
February	623	677	833	735 *	February	1,392	1,310	1,233	1,112
March	896	911	1,082	1,034 *	March	1,441	1,655	1,608	1,628
April	940	949	1,000	1,033 *	April	1,524	1,749	1,569	1,524
May	1,046	1,141	1,215	1,232 *	May	1,555	1,628	1,583	1,528
June	1,148	1,199	1,280	1,276 *	June	1,599	1,688	1,644	1,646
July	1,049	1,159	1,092	1,112 *	July	1,616	1,754	1,629	1,594
August	1,024	1,270	1,179	1,190 *	August	1,653	1,755	1,635	1,595
September	919	1,108	1,038	956 *	September	1,678	1,451	1,450	1,323
October	860	990	1,004 *	991 *	October	1,337	1,503	1,398	1,247
November	826	1,013	958	901 *	November	1,113	1,181	1,145	1,044
December	810	919	945	766	December	1,110	934	977	750
<b>TOTAL:</b>	<b>10,735</b>	<b>11,931</b>	<b>12,318</b>	<b>11,918</b>	<b>TOTAL:</b>	<b>17,279</b>	<b>17,889</b>	<b>17,450</b>	<b>16,371</b>

\* = Updated

	<u># of Active Existing Homes for Sale</u>				<u># of Active New Homes for Sale</u>				
	<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>		<u>2004</u>	<u>2005</u>	<u>2006</u>	<u>2007</u>
January	3,118	3,465	3,380	3,078	January	740	785	810	831
February	3,152	3,465	3,411	3,228	February	780	785	824	811
March	3,423	3,698	3,509	3,243	March	800	778	844	815
April	3,466	3,688	3,594	3,338	April	783	811	810	807
May	3,536	3,752	3,605	3,465	May	753	738	818	782
June	3,632	3,837	3,701	3,550	June	748	769	792	795
July	3,663	3,862	3,703	3,514	July	738	781	797	815
August	3,744	3,723	3,666	3,636	August	725	776	800	824
September	3,692	3,758	3,506	3,644	September	769	787	850	843
October	3,593	3,643	3,414	3,372	October	762	776	845	873
November	3,387	3,477	3,251	3,245	November	770	758	833	867
December	3,299	3,403	3,166	3,181	December	776	806	862	869

# December 2007

From 12/01/07 to 12/31/07 as of 1/16/08

## Existing Homes

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Avg DOM	% of List	Co-Op Sales	Under Contract <sup>1</sup>	Off Mkt	Exp
RE Zone 100	80	71	\$11,003,901	\$154,985	\$140,000	50	98.02	53	46	24	30
RE Zone 200	55	51	\$3,595,211	\$70,494	\$66,000	48	97.45	41	31	24	14
RE Zone 300	54	46	\$4,704,987	\$102,282	\$80,050	55	97.14	41	30	24	17
RE Zone 400	99	102	\$15,468,645	\$151,653	\$121,000	76	95.55	73	76	44	41
RE Zone 500	95	108	\$9,618,418	\$89,059	\$82,250	62	96.51	88	44	32	26
RE Zone 600	26	26	\$3,005,950	\$115,613	\$119,950	72	98.32	21	21	9	12
RE Zone 700	31	18	\$2,253,890	\$125,216	\$136,050	73	95.27	10	6	5	6
RE Zone 800	9	19	\$1,841,313	\$96,911	\$89,500	63	97.13	15	12	6	7
RE Zone 900	38	41	\$5,771,013	\$140,756	\$120,500	45	94.69	30	28	8	9
RE Zone Butler Co	45	39	\$4,477,358	\$114,804	\$106,000	78	94.66	30	23	18	16
RE Zone Cowley Co	24	19	\$1,208,980	\$63,631	\$53,000	116	95.78	13	10	7	9
RE Zone Harvey	36	24	\$3,076,700	\$128,196	\$97,300	88	94.63	14	19	8	11
RE Zone Other	77	55	\$3,285,896	\$59,744	\$48,986	105	94.88	18	34	16	19
<b>Area Subtotals*</b>	<b>669</b>	<b>619</b>	<b>\$69,312,262</b>	<b>\$111,975</b>	<b>\$93,000</b>	<b>68</b>	<b>96.22</b>	<b>447</b>	<b>380</b>	<b>225</b>	<b>217</b>

<sup>1</sup> Reflects number of listings which were placed under contract during the month.

# December 2007

From 12/01/07 to 12/31/07 as of 1/16/08

## New Homes

(Including Under Construction)

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Co-Op Sales	Under Contract <sup>1</sup>	Off Mkt	Exp
RE Zone 100	18	41	\$8,247,352	\$201,155	\$159,450	24	14	7	2
RE Zone 200	4	2	\$413,000	\$206,500	\$206,500	1	0	3	1
RE Zone 300	1	2	\$247,050	\$123,525	\$123,525	2	0	0	0
RE Zone 400	20	26	\$8,754,186	\$336,699	\$289,841	17	6	4	1
RE Zone 500	19	14	\$2,562,234	\$183,017	\$176,550	8	10	14	3
RE Zone 600	1	9	\$1,587,905	\$176,434	\$166,230	4	2	3	0
RE Zone 700	1	7	\$1,334,331	\$190,619	\$163,442	3	1	0	3
RE Zone 800	3	5	\$927,194	\$185,439	\$141,343	1	3	5	1
RE Zone 900	3	9	\$1,865,360	\$207,262	\$196,335	6	3	5	2
RE Zone Butler Co	8	21	\$5,689,763	\$270,941	\$239,548	12	7	1	0
RE Cowley Co	0	2	\$280,150	\$140,075	\$140,075	0	1	2	0
RE Zone Harvey	2	8	\$1,276,703	\$159,588	\$157,150	2	3	0	2
RE Zone Other	1	1	\$139,500	\$139,500	\$139,500	0	0	0	0
<b>Area Subtotals*</b>	<b>81</b>	<b>147</b>	<b>\$33,324,728</b>	<b>\$226,699</b>	<b>\$179,076</b>	<b>80</b>	<b>50</b>	<b>44</b>	<b>15</b>

<sup>1</sup> Reflects number of listings which were placed under contract during the month.

# YEAR-TO-DATE / FULL YEAR

From 1/01/07 to 12/31/07 as of 1/16/08

Existing Homes

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Avg DOM	% of List	Co-Op Sales	Under Contract <sup>1</sup>	Off Mkt	Exp
RE Zone 100	1,981	1,385	\$222,436,177	\$160,604	\$142,000	46	98.14	1067	38	336	200
RE Zone 200	1,226	767	\$55,353,542	\$72,169	\$69,900	53	98.07	587	25	232	150
RE Zone 300	1,385	995	\$94,917,824	\$95,395	\$83,000	52	97.46	672	33	233	175
RE Zone 400	2,471	1,588	\$264,042,341	\$166,274	\$137,500	62	96.72	1122	52	471	363
RE Zone 500	2,260	1,429	\$123,848,699	\$86,668	\$76,500	60	97.47	1012	34	430	343
RE Zone 600	663	443	\$51,140,171	\$115,441	\$106,000	63	97.45	324	21	135	90
RE Zone 700	386	233	\$31,273,899	\$134,223	\$121,000	66	96.77	164	8	77	61
RE Zone 800	294	204	\$24,370,749	\$119,464	\$108,950	58	96.05	156	8	53	32
RE Zone 900	863	641	\$85,801,823	\$133,856	\$130,000	55	97.80	475	19	147	84
RE Zone Butler Co	1,356	916	\$113,313,891	\$123,705	\$113,000	68	96.59	653	25	259	194
RE Zone Cowley Co	441	275	\$20,548,993	\$74,724	\$66,000	99	95.02	144	9	90	82
RE Zone Harvey	642	436	\$46,016,941	\$105,543	\$85,000	88	96.32	257	22	111	95
RE Zone Other	1,580	786	\$56,135,435	\$71,419	\$57,000	88	94.89	282	46	193	196
<b>Area Subtotals*</b>	<b>15,548</b>	<b>10,098</b>	<b>\$1,189,200,485</b>	<b>\$117,766</b>	<b>\$100,500</b>	<b>62</b>	<b>97.13</b>	<b>6915</b>	<b>340</b>	<b>2767</b>	<b>2065</b>

<sup>1</sup> Reflects listings which were placed under contract during the current year which still have a status of under contract.

# YEAR-TO-DATE / FULL YEAR

From 1/01/07 to 12/31/07 as of 1/16/08

**New Homes**

(Including Under Construction)

Area/Type	New	Total Sold	Sold Volume	Avg Sale Amount	Median Sale Amount	Co-Op Sales	Under Contract <sup>1</sup>	Off Mkt	Exp
RE Zone 100	483	426	\$86,537,547	\$203,140	\$179,711	282	33	90	27
RE Zone 200	66	40	\$6,841,712	\$171,043	\$166,021	23	4	18	7
RE Zone 300	26	20	\$6,153,781	\$307,689	\$169,313	12	1	3	0
RE Zone 400	367	348	\$95,150,104	\$273,420	\$233,385	203	31	103	16
RE Zone 500	350	233	\$44,748,673	\$192,054	\$180,000	135	44	111	7
RE Zone 600	124	133	\$21,464,084	\$161,384	\$141,127	79	3	30	18
RE Zone 700	96	106	\$18,452,231	\$174,078	\$155,198	56	8	17	13
RE Zone 800	89	60	\$10,273,578	\$171,226	\$156,400	30	13	23	20
RE Zone 900	162	120	\$25,112,562	\$209,271	\$192,523	61	18	62	12
RE Zone Butler Co	263	202	\$49,664,581	\$245,864	\$196,242	119	19	58	30
RE Zone Cowley Co	22	13	\$1,926,563	\$148,197	\$145,900	0	0	8	1
RE Zone Harvey	69	71	\$12,267,397	\$172,780	\$156,500	18	6	13	3
RE Zone Other	46	48	\$6,569,998	\$136,875	\$127,000	4	8	0	1
<b>Area Subtotals*</b>	<b>2163</b>	<b>1820</b>	<b>\$385,162,811</b>	<b>\$211,628</b>	<b>\$176,714</b>	<b>1022</b>	<b>188</b>	<b>536</b>	<b>155</b>

<sup>1</sup> Reflects listings which were placed under contract during the current year which still have a status of under contract.

## Annual Comparisons Wichita Area Association of REALTORS®

The following statistics are based on information from the Wichita Area Association of REALTORS®, for sales of residential properties reported sold through the Multiple Listing Service for the periods indicated.

Year	# Units		\$ Volume		\$ Average		\$ Median		
1983	2913		\$243,667,000		\$62,040		\$55,490		
1984	3033		\$238,327,900		\$64,030		\$57,710		
1985	3778		\$264,568,600		\$65,254		\$57,650		
1986	4464		\$309,319,500		\$66,320		\$60,420		
1987	4615		\$308,109,100		\$68,050		\$61,560		
1988	4872		\$322,838,400		\$68,750		\$62,880		
1989	4666		\$310,148,700		\$70,360		\$63,730		
1990	4485		\$348,752,875		\$69,766		\$64,455		
1991	5111		\$374,071,209		\$74,584		\$65,000		
1992	6099		\$462,441,921		\$77,526		\$69,000		
1993	7242		\$575,318,543		\$79,907		\$70,500		
1994	8012		\$667,106,500		\$84,231		\$74,000		
1995	7411		\$620,737,259		\$88,651		\$75,650		
1996	7497		\$666,067,873		\$91,317		\$80,000		
1997	8052		\$775,067,573		\$96,473		\$83,500		
1998	9085		\$937,329,463		\$103,207		\$88,900		
1999	9355		\$978,723,217		\$104,632		\$91,000		
Year	# Units			\$ Volume		\$ Average		\$ Median	
	Existing	New Homes	Total	Existing	New Homes	Existing	New Homes	Existing	New Homes
2000	7358	1426	8784	\$688,577,697	\$223,456,904	\$93,624	\$103,967	\$80,725	\$135,546
2001	7660	1388	9048	\$759,926,785	\$226,748,327	\$99,167	\$163,363	\$86,500	\$139,000
2002	7918	1646	9564	\$798,632,335	\$263,322,798	\$100,763	\$159,836	\$86,875	\$136,000
2003	8329	1809	10138	\$854,285,790	\$312,859,495	\$102,463	\$172,848	\$88,000	\$146,000
2004	8814	1908	10722	\$931,935,744	\$354,616,273	\$105,647	\$185,747	\$89,900	\$155,242
2005	9831	2082	11913	\$1,071,931,744	\$412,364,540	\$108,941	\$197,941	\$94,000	\$162,169
2006	10161	2119	12280	\$1,114,693,649	\$434,953,829	\$112,614	\$205,218	\$97,000	\$170,000
2007	10098	1820	11918	\$1,189,200,485	\$385,162,811	\$117,766	\$211,628	\$100,500	\$176,714

# Existing Single Family Home Sales Report from '12/1/2007' To '12/31/2007'

County/Area: N/A  
 Board/Association: South Central Kansas MLS, Inc.  
 State: KS  
 Date Generated: December, 2007

Price Category	Sold Single Family Units Number of Bedrooms				Sold Condo Units Number of Bedrooms				Active Listings End of Month		Sales Pending End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	37	12	11	60	0	0	0	0	123	9	16	0
30000-39999	17	11	1	29	2	0	0	2	126	2	9	0
40000-49999	14	13	3	30	1	0	0	1	186	6	20	0
50000-59999	12	15	7	34	1	0	0	1	246	7	16	0
60000-69999	15	23	3	41	2	0	0	2	281	15	19	1
70000-79999	13	24	9	46	1	1	0	2	242	9	20	0
80000-89999	11	23	8	42	1	2	0	3	177	11	18	1
90000-99999	6	23	8	37	1	1	0	2	145	17	17	1
100000-119999	10	35	23	68	1	3	0	4	277	14	24	1
120000-139999	9	53	25	87	0	3	0	3	357	65	21	0
140000-159999	6	39	27	72	1	2	0	3	311	11	16	1
160000-179999	1	20	19	40	1	0	0	1	294	9	14	0
180000-199999	0	12	19	31	1	1	0	2	209	7	11	0
200000-249999	2	12	23	37	1	2	1	4	305	11	11	1
250000-299999	1	11	23	35	0	0	0	0	207	10	11	0
300000-399999	0	5	21	26	0	0	1	1	182	9	6	1
400000-499999	0	2	6	8	0	0	1	1	79	14	4	0
500000-549999	0	0	4	4	0	0	0	0	16	1	3	0
550000-749999	0	0	3	3	0	0	0	0	28	1	1	0
750000-999999	0	0	4	4	0	0	0	0	16	1	0	0
1000000-1249999	0	0	0	0	0	0	0	0	0	1	0	0
1250000-1499999	0	0	0	0	0	0	0	0	4	1	0	0
1500000-1999999	0	0	0	0	0	0	0	0	5	0	0	0
2000000-2999999	0	0	0	0	0	0	0	0	1	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total:</b>	<b>154</b>	<b>333</b>	<b>247</b>	<b>734</b>	<b>14</b>	<b>15</b>	<b>3</b>	<b>32</b>	<b>3817</b>	<b>231</b>	<b>257</b>	<b>7</b>
<b>Average Price:</b>	<b>65,107</b>	<b>119,538</b>	<b>196,177</b>	<b>133,908</b>	<b>99,057</b>	<b>132,396</b>	<b>325,289</b>	<b>135,894</b>	<b>155,278</b>	<b>168,329</b>	<b>125,405</b>	<b>145,371</b>

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	50
31 - 60	186
61 - 90	146
91 -120	88
120+	296

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	520
Cash	94
FHA	78
VA	35
Other	13
Auct	13
Bond	10
Owner	2
Assum	1
L/P	0
CFD	0

# Existing Single Family Home Sales Report from '11/1/2007' To '11/30/2007'

County/Area: N/A  
 Board/Association: South Central Kansas MLS, Inc.  
 State: KS  
 Date Generated: November, 2007

Price Category	Sold Single Family Units Number of Bedrooms				Sold Condo Units Number of Bedrooms				Active Listings End of Month		Sales Pending End of Month	
	2 or less	3	4 or more	Total	2 or less	3	4 or more	Total	S/Fam	CD/CO	S/Fam	CD/CO
Under 29999	34	13	3	50	2	0	0	2	123	9	3	0
30000-39999	19	17	2	38	0	0	0	0	126	2	5	0
40000-49999	21	21	9	51	0	0	0	0	186	6	5	0
50000-59999	16	16	5	37	1	0	0	1	246	7	6	0
60000-69999	19	28	5	52	4	1	0	5	281	15	3	0
70000-79999	10	23	4	37	1	0	0	1	242	9	4	0
80000-89999	12	26	2	40	1	1	0	2	177	11	4	0
90000-99999	5	25	4	34	0	2	0	2	145	17	3	0
100000-119999	19	54	14	87	3	1	3	7	277	14	8	0
120000-139999	12	67	40	119	2	3	1	6	357	65	5	0
140000-159999	9	35	28	72	2	0	0	2	311	11	8	0
160000-179999	3	18	31	52	0	0	1	1	294	9	7	0
180000-199999	2	16	21	39	1	1	1	3	209	7	5	0
200000-249999	2	27	33	62	3	0	3	6	305	11	9	0
250000-299999	2	9	18	29	0	2	0	2	207	10	2	0
300000-399999	0	11	26	37	0	0	1	1	182	9	4	0
400000-499999	0	1	14	15	0	0	1	1	79	14	1	0
500000-549999	0	2	1	3	0	0	0	0	16	1	0	0
550000-749999	0	0	0	0	0	0	0	0	28	1	2	0
750000-999999	0	1	2	3	0	0	0	0	16	1	0	0
1000000-1249999	0	0	0	0	0	0	0	0	0	1	0	0
1250000-1499999	0	0	1	1	0	0	0	0	4	1	1	0
1500000-1999999	0	0	0	0	0	0	0	0	5	0	0	0
2000000-2999999	0	0	1	1	0	0	0	0	1	0	0	0
3000000 and over	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total:</b>	<b>185</b>	<b>410</b>	<b>264</b>	<b>859</b>	<b>20</b>	<b>11</b>	<b>11</b>	<b>42</b>	<b>3817</b>	<b>231</b>	<b>85</b>	<b>0</b>
<b>Average Price:</b>	<b>72,313</b>	<b>125,336</b>	<b>210,887</b>	<b>140,209</b>	<b>107,067</b>	<b>144,299</b>	<b>210,586</b>	<b>143,930</b>	<b>155,278</b>	<b>168,329</b>	<b>163,399</b>	<b>0</b>

Time On Market Of Units Sold	
Days On Market	All Units
0 - 30	65
31 - 60	230
61 - 90	185
91 -120	126
120+	295

Type Of Financing Of Units Sold	
Type of Financing	All Units
Conv	599
Cash	133
FHA	83
VA	28
Other	24
Auct	16
Bond	14
CFD	2
Owner	1
Assum	1
L/P	0