

HEARTLAND MLS STATISTICS - KANSAS TOTAL

Month Of September 2007

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,788	1,502	704	410	23,270
NEW LISTINGS THIS MONTH	1,175	333	152	67	4,904
PENDING CONTRACTS					
Current Month - 2007	530	154	71	23	2,144
Current Month - 2006	723	150	85	31	2,644
Difference	-193	4	-14	-8	-500
% Change	-26.7%	2.7%	-16.5%	-25.8%	-18.9%
Year To Date - 2007	7,845	1,508	750	344	27,595
Year To Date - 2006	8,661	1,654	869	421	29,878
Difference	-816	-146	-119	-77	-2283
% Change	-9.4%	-8.8%	-13.7%	-18.3%	-7.6%
CLOSED SALES					
Current Month - 2007	639	147	60	29	2,394
Current Month - 2006	837	179	78	31	3,008
Difference	-198	-32	-18	-2	-614
% Change	-23.7%	-17.9%	-23.1%	-6.5%	-20.4%
Year To Date - 2007	7,624	1,458	712	356	26,846
Year To Date - 2006	8,451	1,643	846	405	29,447
Difference	-827	-185	-134	-49	-2601
% Change	-9.8%	-11.3%	-15.8%	-12.1%	-8.8%
AVERAGE SALE PRICE					
Current Month - 2007	\$245,822	\$106,151	\$160,463	\$212,474	\$170,534
Current Month - 2006	\$256,197	\$117,813	\$168,221	\$192,122	\$180,656
Difference	-\$10,375	-\$11,662	-\$7,758	\$20,352	-\$10,122
% Change	-4%	-9.9%	-4.6%	10.6%	-5.6%
Year To Date - 2007	\$260,930	\$104,173	\$173,335	\$184,157	\$182,153
Year To Date - 2006	\$257,967	\$109,613	\$172,073	\$193,365	\$185,224
Difference	\$2,963	-\$5,440	\$1,262	-\$9,208	-\$3,071
% Change	1.1%	-5%	.7%	-5%	-1.7%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified