

# HEARTLAND MLS STATISTICS - KANSAS TOTAL

## Month Of May 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,603	1,355	629	424	22,286
NEW LISTINGS THIS MONTH	1,400	327	169	99	5,375
PENDING CONTRACTS					
Current Month - 2008	713	137	87	25	2,696
Current Month - 2007	998	190	113	49	3,440
Difference	-285	-53	-26	-24	-744
% Change	-28.6%	-27.9%	-23%	-49%	-21.6%
Year To Date - 2008	3,656	722	390	144	13,678
Year To Date - 2007	4,600	844	427	203	16,018
Difference	-944	-122	-37	-59	-2340
% Change	-20.5%	-14.5%	-8.7%	-29.1%	-14.6%
CLOSED SALES					
Current Month - 2008	883	143	77	30	3,026
Current Month - 2007	1,092	164	108	40	3,661
Difference	-209	-21	-31	-10	-635
% Change	-19.1%	-12.8%	-28.7%	-25%	-17.3%
Year To Date - 2008	3,227	673	349	128	12,126
Year To Date - 2007	3,785	749	350	182	13,973
Difference	-558	-76	-1	-54	-1847
% Change	-14.7%	-10.1%	-3%	-29.7%	-13.2%
AVERAGE SALE PRICE					
Current Month - 2008	\$252,375	\$86,256	\$169,841	\$192,884	\$172,106
Current Month - 2007	\$262,689	\$106,080	\$186,535	\$172,093	\$185,812
Difference	-\$10,314	-\$19,824	-\$16,694	\$20,791	-\$13,706
% Change	-3.9%	-18.7%	-8.9%	12.1%	-7.4%
Year To Date - 2008	\$253,002	\$87,036	\$160,269	\$168,018	\$166,894
Year To Date - 2007	\$256,358	\$101,592	\$173,054	\$175,143	\$177,493
Difference	-\$3,356	-\$14,556	-\$12,785	-\$7,125	-\$10,599
% Change	-1.3%	-14.3%	-7.4%	-4%	-6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified