

# HEARTLAND MLS STATISTICS - KANSAS TOTAL

## Month Of June 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,642	1,352	631	432	22,135
NEW LISTINGS THIS MONTH	1,192	315	142	94	5,083
PENDING CONTRACTS					
Current Month - 2008	693	157	86	28	2,656
Current Month - 2007	1,038	168	82	51	3,361
Difference	-345	-11	4	-23	-705
% Change	-33.2%	-6.5%	4.9%	-45.1%	-21%
Year To Date - 2008	4,499	889	476	179	16,564
Year To Date - 2007	5,636	1,012	509	254	19,371
Difference	-1137	-123	-33	-75	-2807
% Change	-20.2%	-12.2%	-6.5%	-29.5%	-14.5%
CLOSED SALES					
Current Month - 2008	905	154	83	30	2,925
Current Month - 2007	1,173	189	120	56	3,771
Difference	-268	-35	-37	-26	-846
% Change	-22.8%	-18.5%	-30.8%	-46.4%	-22.4%
Year To Date - 2008	4,144	830	434	158	15,094
Year To Date - 2007	4,958	938	470	238	17,744
Difference	-814	-108	-36	-80	-2650
% Change	-16.4%	-11.5%	-7.7%	-33.6%	-14.9%
AVERAGE SALE PRICE					
Current Month - 2008	\$264,902	\$92,718	\$170,055	\$167,194	\$181,000
Current Month - 2007	\$271,266	\$104,970	\$176,939	\$192,097	\$192,105
Difference	-\$6,364	-\$12,252	-\$6,884	-\$24,903	-\$11,105
% Change	-2.3%	-11.7%	-3.9%	-13%	-5.8%
Year To Date - 2008	\$255,570	\$88,043	\$162,415	\$167,861	\$169,614
Year To Date - 2007	\$259,885	\$102,273	\$174,046	\$179,132	\$180,598
Difference	-\$4,315	-\$14,230	-\$11,631	-\$11,271	-\$10,984
% Change	-1.7%	-13.9%	-6.7%	-6%	-6.1%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified