

# HEARTLAND MLS STATISTICS - KANSAS TOTAL

## Month Of July 2008

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	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,571	1,339	635	429	21,767
NEW LISTINGS THIS MONTH	1,177	296	160	79	4,988
PENDING CONTRACTS					
Current Month - 2008	611	159	85	24	2,692
Current Month - 2007	899	186	82	42	3,115
Difference	-288	-27	3	-18	-423
% Change	-32%	-14.5%	3.7%	-42.9%	-13.6%
Year To Date - 2008	5,249	1,058	554	206	19,453
Year To Date - 2007	6,535	1,197	591	296	22,484
Difference	-1286	-139	-37	-90	-3031
% Change	-19.7%	-11.6%	-6.3%	-30.4%	-13.5%
CLOSED SALES					
Current Month - 2008	851	153	93	32	2,984
Current Month - 2007	1,055	169	93	35	3,385
Difference	-204	-16	0	-3	-401
% Change	-19.3%	-9.5%	%	-8.6%	-11.8%
Year To Date - 2008	5,012	985	527	191	18,122
Year To Date - 2007	6,013	1,107	563	273	21,129
Difference	-1001	-122	-36	-82	-3007
% Change	-16.6%	-11%	-6.4%	-30%	-14.2%
AVERAGE SALE PRICE					
Current Month - 2008	\$253,612	\$93,073	\$184,010	\$186,313	\$176,788
Current Month - 2007	\$276,010	\$115,209	\$174,021	\$183,831	\$195,342
Difference	-\$22,398	-\$22,136	\$9,989	\$2,482	-\$18,554
% Change	-8.1%	-19.2%	5.7%	1.4%	-9.5%
Year To Date - 2008	\$255,184	\$88,859	\$166,226	\$172,063	\$170,826
Year To Date - 2007	\$262,714	\$104,248	\$174,042	\$179,735	\$182,960
Difference	-\$7,530	-\$15,389	-\$7,816	-\$7,672	-\$12,134
% Change	-2.9%	-14.8%	-4.5%	-4%	-6.6%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified