

HEARTLAND MLS STATISTICS - KANSAS TOTAL

Month Of January 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,148	1,325	602	349	20,548
NEW LISTINGS THIS MONTH	1,000	327	117	65	4,866
PENDING CONTRACTS					
Current Month - 2008	511	142	65	20	2,325
Current Month - 2007	725	142	75	34	2,651
Difference	-214	0	-10	-14	-326
% Change	-29.5%	%	-13.3%	-41.2%	-12.3%
Year To Date - 2008	511	142	65	20	2,325
Year To Date - 2007	725	142	75	34	2,651
Difference	-214	0	-10	-14	-326
% Change	-29.5%	%	-13.3%	-41.2%	-12.3%
CLOSED SALES					
Current Month - 2008	408	114	51	17	1,706
Current Month - 2007	501	118	50	41	1,992
Difference	-93	-4	1	-24	-286
% Change	-18.6%	-3.4%	2%	-58.5%	-14.4%
Year To Date - 2008	408	114	51	17	1,706
Year To Date - 2007	501	118	50	41	1,992
Difference	-93	-4	1	-24	-286
% Change	-18.6%	-3.4%	2%	-58.5%	-14.4%
AVERAGE SALE PRICE					
Current Month - 2008	\$270,625	\$94,355	\$178,690	\$158,852	\$165,584
Current Month - 2007	\$258,876	\$91,184	\$189,561	\$167,746	\$172,677
Difference	\$11,749	\$3,171	-\$10,871	-\$8,894	-\$7,093
% Change	4.5%	3.5%	-5.7%	-5.3%	-4.1%
Year To Date - 2008	\$270,625	\$94,355	\$178,690	\$158,852	\$165,584
Year To Date - 2007	\$258,876	\$91,184	\$189,561	\$167,746	\$172,677
Difference	\$11,749	\$3,171	-\$10,871	-\$8,894	-\$7,093
% Change	4.5%	3.5%	-5.7%	-5%	-4.1%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified