

HEARTLAND MLS STATISTICS - KANSAS TOTAL

Month Of February 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,301	1,336	598	375	20,968
NEW LISTINGS THIS MONTH	988	282	111	79	4,341
PENDING CONTRACTS					
Current Month - 2008	563	138	75	25	2,335
Current Month - 2007	772	160	55	35	2,754
Difference	-209	-22	20	-10	-419
% Change	-27.1%	-13.8%	36.4%	-28.6%	-15.2%
Year To Date - 2008	1,151	287	140	47	4,760
Year To Date - 2007	1,497	302	130	69	5,404
Difference	-346	-15	10	-22	-644
% Change	-23.1%	-5%	7.7%	-31.9%	-11.9%
CLOSED SALES					
Current Month - 2008	516	135	66	19	2,171
Current Month - 2007	578	126	68	28	2,305
Difference	-62	9	-2	-9	-134
% Change	-10.7%	7.1%	-2.9%	-32.1%	-5.8%
Year To Date - 2008	933	249	117	36	3,894
Year To Date - 2007	1,079	244	118	69	4,297
Difference	-146	5	-1	-33	-403
% Change	-13.5%	2%	-8%	-47.8%	-9.4%
AVERAGE SALE PRICE					
Current Month - 2008	\$248,222	\$83,109	\$144,114	\$199,674	\$160,577
Current Month - 2007	\$256,273	\$88,932	\$173,800	\$205,541	\$170,884
Difference	-\$8,051	-\$5,823	-\$29,686	-\$5,867	-\$10,307
% Change	-3.1%	-6.5%	-17.1%	-2.9%	-6%
Year To Date - 2008	\$257,856	\$88,258	\$159,186	\$180,397	\$162,956
Year To Date - 2007	\$257,482	\$90,021	\$180,478	\$183,083	\$171,715
Difference	\$374	-\$1,763	-\$21,292	-\$2,686	-\$8,759
% Change	.1%	-2%	-11.8%	-1%	-5.1%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified