

HEARTLAND MLS STATISTICS - KANSAS TOTAL

Month Of April 2008

	Johnson Co.	Wyandotte Co.	Leav Co.	Miami Co.	Heartland
CURRENT INVENTORY	4,567	1,367	626	397	22,128
NEW LISTINGS THIS MONTH	1,429	322	130	90	5,670
PENDING CONTRACTS					
Current Month - 2008	761	131	79	24	2,908
Current Month - 2007	1,092	165	104	38	3,636
Difference	-331	-34	-25	-14	-728
% Change	-30.3%	-20.6%	-24%	-36.8%	-20%
Year To Date - 2008	2,792	577	304	116	10,747
Year To Date - 2007	3,602	654	314	154	12,581
Difference	-810	-77	-10	-38	-1834
% Change	-22.5%	-11.8%	-3.2%	-24.7%	-14.6%
CLOSED SALES					
Current Month - 2008	715	149	77	36	2,680
Current Month - 2007	806	158	68	41	3,056
Difference	-91	-9	9	-5	-376
% Change	-11.3%	-5.7%	13.2%	-12.2%	-12.3%
Year To Date - 2008	2,337	529	272	99	9,075
Year To Date - 2007	2,693	585	242	142	10,312
Difference	-356	-56	30	-43	-1237
% Change	-13.2%	-9.6%	12.4%	-30.3%	-12%
AVERAGE SALE PRICE					
Current Month - 2008	\$247,769	\$81,749	\$171,008	\$140,898	\$164,851
Current Month - 2007	\$251,588	\$104,376	\$163,195	\$182,044	\$178,983
Difference	-\$3,819	-\$22,627	\$7,813	-\$41,146	-\$14,132
% Change	-1.5%	-21.7%	4.8%	-22.6%	-7.9%
Year To Date - 2008	\$252,628	\$87,228	\$157,559	\$160,027	\$164,937
Year To Date - 2007	\$253,791	\$100,334	\$167,038	\$176,002	\$174,539
Difference	-\$1,163	-\$13,106	-\$9,479	-\$15,975	-\$9,602
% Change	-.5%	-13.1%	-5.7%	-9%	-5.5%

Pending Contracts = Pending or Sold status with Contract date within time period specified.

Closed Sales = Sold status with Settlement Date within time period specified