



Judy Spencer-Dona
Broker, CRS, GRI

#1 in Residential Sales in Macoupin & Montgomery Counties since 1998 With Over 130 Million in Sales!

Specializing In
Lakefront Homes
Residential Homes
New Construction
Condominiums

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516 W. Union Ave.
Litchfield, IL 62056

Experience

Licensed REALTOR since 1993, active in the Macoupin and Montgomery County Areas since 1998. Broker since 2011.

Family

Married with 3 grown children

Career Achievements

CENTURY 21 - INTERNATIONAL — TOP 100 in U.S (out of 60,000 realtors) — 2002 & 2005; Centurion Honor Society, Century 21—2004; Preferred Client Club — 2005 and 2007: Centurion Award -- 2000-2007, 2013, 2014, 2015, 2016; Master Diamond Award 2008-2012 Quality Service Award 2004, 2010, 2011, 2013, 2016.

CENTURY 21 Heartland Region (4.5 states. 3,000 realtors) —Top Sales Agent 2002 & 2005

CENTURY 21 St. Louis Broker Council - MO & IL (out of 3,000 realtors). — Top Sales Agent in units 2001, 2002, 2004, 2005, 2006, 2014, 2015; Top Agent in Sales 2002, 2010, 2013, 2014, 2015; 1st runner up in Sales 2005, 2006, 2007 & 2008; 2nd Runner up In Sales, 2004, 2009, 2011. 2nd Runner Up In Units 2012. 1st Runner Up In Units 2013.

Illinois REALTORS President's Club - Greater Gateway Association (out of 1,300 Realtors) — Ruby Award, 2001-2006, 2014; (Life Member 2004); Garnet Award, 2007, 2013, 2016; Diamond Award, 2008—2012, 2015; Most Listings in 2001, 2002, 2006, 2008-2010; Most Sales in 2001, 2002, 2003 & 2006.

CENTURY 21 Reid Baugher Realty—Top Overall Producer 1999-2016

Professional Designations

CRS: Certified Residential Specialist. Less than 5% of all REALTORS® have this designation for expertise in the residential field

GRI: Graduate of Real Estate Institute Less than 15% of all REALTORS® have this designation for expertise in the residential field
Mature Moves Certified

Board of REALTORS®

Active Member of the Greater Gateway Board of REALTORS®
Past Member of Professional Standards Committee
Active Member of the Illinois Association of REALTORS®
Active Member of the National Association of REALTORS®

Community Network

Past Board of Directors of the Friends of St. Frances Hospital
Past Director on the Litchfield Chamber of Commerce
Past Director of the Coal County Chamber of Commerce
Past President of the Litchfield Beta Sigma Phi Sorority City Council

Personal Commitment

“Exceeding expectations. Being a REALTOR means more than selling homes. It’s about people, families and their hopes and dreams. It’s about a relationship based on trust knowledge and expertise. My clients can be assured that I’ll always go that extra mile to make their experience the best they’ve ever had when buying or selling a home.”